HEALING THE CHILDREN, NATIONAL OFFICE AND AFFILIATED CHAPTERS

COMBINED FINANCIAL REPORT

December 31, 2018 and 2017

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Executive Committee Healing the Children, National Office and Affiliated Chapters Spokane, Washington

We have reviewed the accompanying financial statements of Healing the Children, National Office and Affiliated Chapters (a not-for-profit organization), which comprise the combined statement of financial position as of December 31, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

INDEPENDENT ACCOUNTANTS' REVIEW REPORT (CONTINUED)

Report on 2017 Combined Financial Statements

The December 31, 2017 financial statements were audited by us, and by other auditors, and we expressed an unmodified opinion on them in our report dated November 6, 2018. We have not performed any auditing procedures since that date.

HMA CPA, PS

Spokane, Washington December 20, 2019

HEALING THE CHILDREN, NATIONAL OFFICE AND AFFILIATED CHAPTERS COMBINED STATEMENTS OF FINANCIAL POSITION December 31, 2018 and 2017

ASSETS	<u>2018</u>	<u>2017</u>
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,700,333	\$ 1,523,545
Marketable securities	244,500	288,557
Accounts receivable	7,252	39,843
Prepaid expenses	59,712	131,202
Total current assets	2,011,797	1,983,147
PROPERTY AND EQUIPMENT		
Land	33,900	33,900
Building and improvements	214,791	214,791
Medical equipment	250,755	243,625
Office furniture and equipment	63,780	65,376
	563,226	557,692
Less accumulated depreciation	(328,672)	(301,013)
Net property and equipment	234,554	256,679
Total assets	\$ 2,246,351	\$ 2,239,826

LIABILITIES AND NET ASSETS	<u>2018</u>	<u>2017</u>
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 72,963	\$ 173,505
Current portion of long-term debt	4,086	3,895
Total current liabilities	77,049	177,400
LONG-TERM DEBT, net of current portion	73,322	77,422
Total liabilities	150,371	254,822
NET ASSETS		
Net assets without donor restrictions	1,855,229	1,743,244
Net assets with donor restrictions	240,751	241,760
Total net assets	2,095,980	1,985,004
Total liabilities and net assets	\$ 2,246,351	\$ 2,239,826

HEALING THE CHILDREN, NATIONAL OFFICE AND AFFILIATED CHAPTERS COMBINED STATEMENTS OF ACTIVITIES Years Ended December 31, 2018 and 2017

	<u>2018</u>	<u>2017</u>	
CHANGES IN NET ASSETS WITHOUT DONOR RESTRITIONS			
FROM OPERATING ACTIVITIES			
SUPPORT AND REVENUE			
Contributions in-kind	\$ 17,447,886	\$	12,652,580
Public contributions	1,141,272		863,602
Grant income	2,850		6,000
Fundraising activities	145,162		281,021
Special event income, less cost of direct			
benefit to donors of \$19,156 and			
\$19,861, respectively	79,526		66,103
Other income	9,768		3,633
Investment gain	590		23,892
	18,827,054		13,896,831
Net assets released from donor restrictions	110,740		66,748
Total support and revenue without donor restrictions	 18,937,794		13,963,579
EXPENSES			
Program services	18,575,304		13,572,084
Management and general	167,467		158,757
Fundraising	79,694		115,406
Interest	 3,344		4,014
Total expenses	 18,825,809		13,850,261
Increase in net assets without donor restrictions	 111,985		113,318
NET ASSETS WITH DONOR RESTRICTIONS			
Contributions subject to donor restrictions	109,731		116,888
Net assets released from donor restrictions	 (110,740)		(66,748)
Increase in net assets with donor restrictions	 (1,009)		50,140
INCREASE IN NET ASSETS	\$ 110,976	\$	163,458

HEALING THE CHILDREN, NATIONAL OFFICE AND AFFILIATED CHAPTERS COMBINED STATEMENTS OF FUNCTIONAL EXPENSES Years Ended December 31, 2018 and 2017

	Year Ended December 31, 2018								
		Management							
		Program		and		Fund-			
		Services	(General		raising		Total	
Advertising	\$	5,054	\$	3,608	\$	263	\$	8,925	
Depreciation		24,151		2,292		2,812		29,255	
Donated medical and travel		16,020,349		-		-		16,020,349	
Donated supplies and other		1,427,537		-		-		1,427,537	
Dues and subscriptions		-		70		-		70	
Equipment maintenance		-		5,850		-		5,850	
Fundraising		-		-		39,129		39,129	
Insurance		10,302		11,695		71		22,068	
Medical trips and travel		546,098		37		37		546,172	
Office expense		13,677		27,622		1,036		42,335	
Other		18,209		18,153		404		36,766	
Payroll, taxes and benefits		258,669		52,461		29,531		340,661	
Professional fees		19,656		23,983		4,242		47,881	
Programs expense		202,907		-		-		202,907	
Rent		16,687		6,662		850		24,199	
Shipping and postage		1,530		6,474		271		8,275	
Telephone		10,478		8,560		1,048		20,086	
Total expenses	\$	18,575,304	\$	167,467	\$	79,694	\$	18,822,465	

	Year Ended December 31, 2017							
	Management							
		Program		and		Fund-		
		Services	(General		raising		Total
Advertising	\$	4,458	\$	7,283	\$	_	\$	11,741
Depreciation	Ψ	21,990	Ψ	2,676	Ψ	3,235	Ψ	27,901
Donated medical and travel		11,511,773		2,070		5,255		11,511,773
				-		-		1,140,807
Donated supplies and other		1,140,807		-		-		
Dues and subscriptions		1,000		147		-		1,147
Equipment maintenance		-	4,609			-		4,609
Fundraising		-		-		66,382		66,382
Insurance		8,195		13,108		75		21,378
Medical trips and travel		467,350		-		-		467,350
Office expense		12,976		32,922		885		46,783
Other		11,993		11,571		534		24,098
Payroll, taxes and benefits		232,600		47,884		40,567		321,051
Professional fees		10,457		18,146		2,504		31,107
Programs expense		120,462		-		-		120,462
Rent		18,350		4,374		348		23,072
Shipping and postage		1,206		4,430		153		5,789
Telephone		8,467		11,607		723		20,797
Total expenses	\$	13,572,084	\$	158,757	\$	115,406	\$	13,846,247

HEALING THE CHILDREN, NATIONAL OFFICE AND AFFILIATED CHAPTERS COMBINED STATEMENTS OF NET ASSETS December 31, 2018 and 2017

	Net Assets without Donor Restrictions			et Assets with Donor strictions	Total
NET ASSETS, December 31, 2016	\$	1,629,926	\$	191,620	\$ 1,821,546
Increase in net assets		113,318		50,140	 163,458
NET ASSETS, December 31, 2017		1,743,244		241,760	1,985,004
Increase in net assets		111,985		(1,009)	 110,976
NET ASSETS, December 31, 2018	\$	1,855,229	\$	240,751	\$ 2,095,980

HEALING THE CHILDREN, NATIONAL OFFICE AND AFFILIATED CHAPTERS COMBINED STATEMENTS OF CASH FLOWS Years Ended December 31, 2018 and 2017

	<u>2018</u>	<u>2017</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash received from support and revenue	\$ 1,520,310	\$ 1,297,404
Cash paid to suppliers and employees	(1,373,786)	(1,177,251)
Interest paid	(3,344)	(4,014)
Net cash provided by operating activities	143,180	116,139
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of equipment	(7,130)	(22,348)
Purchase of marketable securities	(15,255)	-
Proceeds on sale of marketable securities	59,902	
Net cash used by investing activities	37,517	(22,348)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payments on long-term debt	(3,909)	(3,697)
Net cash used by financing activities	(3,909)	(3,697)
NET INCREASE IN CASH	176,788	90,094
CASH AND CASH EQUIVALENTS		
Beginning of year	1,523,545	1,433,451
End of year	¢ 1 700 222	¢ 1 500 545
End of year	\$ 1,700,333	\$ 1,523,545

	<u>2018</u>			<u>2017</u>
RECONCILIATION OF INCREASE IN				
NET ASSETS TO NET CASH PROVIDED BY				
OPERATING ACTIVITIES				
Increase in net assets	\$	110,976	\$	163,458
Adjustments to reconcile-				
Depreciation		29,255		27,901
Unrealized gain on investments		(590)		(23,892)
(Increase) decrease in assets-				
Accounts receivable		32,591		(39,843)
Prepaid expenses		71,490		(64,232)
Increase (decrease) in liabilities-				
Accounts payable and accrued expenses		(100,542)		52,747
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	143,180	\$	116,139

NOTE 1. ORGANIZATION AND BASIS OF COMBINATION

Healing the Children, National Office ("National Office" or "Organization") is a Washington nonprofit corporation that is a voluntary health and welfare entity, located in Spokane, Washington. The Organization's mission is to provide free medical care to children, domestically and internationally through its five affiliated chapters and eleven branches located across the United States of America. The Organization's primary sources of support and revenue are in-kind contributions of medical services and supplies as well as contributions from the public. Volunteer medical teams travel throughout the world providing donated surgeries and other medical care to children. The Organization also welcomes children from their native countries to the United States to receive donated medical care.

The combined financial statements present the combined financial information for Healing the Children, National Office and its Affiliated Chapters (collectively, the Organization). The statements are not those of a legal entity, but those of entities that have a common mandate and cooperate and coordinate their activities. The affiliated chapters are separately incorporated and governed by independent boards and provide free medical care to children. The National Office serves each chapter by coordinating care and international medical trips. The board of directors of the National Office and the affiliated chapters voted to report on combined financial information for the years ended December 31, 2018 and 2017. The combined financial statements are more meaningful than separate financial statements because of the common mandate and coordination of activities among all chapters and branches. All significant intercompany transactions and balances have been eliminated in the combination.

The affiliated chapters consist of the following:

- Healing the Children, Oregon/Western Washington dissolved during 2018
- Healing the Children, Florida
- Healing the Children, Michigan/Ohio
- Healing the Children, New Jersey
- Healing the Children, Northeast

The branches consist of the following:

- Healing the Children, Arizona
- Healing the Children, Austin dissolved during 2018
- Healing the Children, Greater Philadelphia
- Healing the Children, Illinois/Indiana
- Healing the Children, Inland Northwest
- Healing the Children, Kentucky
- Healing the Children, Northern California
- Healing the Children, Rocky Mountains
- Healing the Children, Southern California
- Healing the Children, Southwest
- Healing the Children, Wisconsin

NOTE 2. SIGNIFICANT ACCOUNTING POLICIES

Contributions and Basis of Presentation:

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. The Organization applies Financial Accounting Standards Board (FASB) Accounting Standards Codification (FASB ASC) No. 958, Financial Statements of Not-for-Profit Organizations. Under these provisions, contributions received are recorded as without donor restrictions or with donor restrictions, depending on the existence and nature of any donor restrictions. All contributions are considered to be without donor restrictions unless specifically restricted by the donor or subject to legal restrictions.

Revenue consists, in part, of grants and contributions. Contributions are recorded as revenue in the statement of activity when received. Grants are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Operating funds restricted by the donor, grantor, or other outside party for a particular purpose are deemed to be earned and reported as revenues when the Organization has made expenditures in compliance with the specific restrictions. Donor contributions received before a particular purpose is met are reported as net assets with donor restrictions.

Change in Accounting Principle:

In August 2016, the Financial Standards Accounting Board (FASB) issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements for Not-for-Profit Entities. The update addresses the complexity and understandability of net assets classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has implemented ASU 2016-14 and has adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented.

Accounting Estimates:

The preparation of combined financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amounts of support and revenue and expenses during the reporting period. Significant estimates consist of the fair values of donated medical services, donated supplies and other donated items including airfare. Actual results could differ from those estimates.

Cash and Cash Equivalents:

For the purposes of the combined statements of cash flows, the Organization considers all unrestricted highly liquid investments with maturity dates of three months or less to be cash equivalents.

Certificates of deposit totaling approximately \$170,181 and \$168,470 at December 31, 2018 and 2017, respectively, are included as cash and cash equivalents in the accompanying combined statements of financial position. The certificates bear interest ranging from 0.499% to 2.020% and have maturities through 2019.

NOTE 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Marketable Securities:

Investments in marketable debt and equity securities are classified as available for sale. Available for sale securities are recorded at fair value on the combined statements of financial position, investment income and realized and unrealized gains and losses are reported as increases or decreases in unrestricted net assets absent any donor restrictions. Marketable securities with donor restrictions totaled \$150,000 at both December 31, 2018 and 2017. Marketable securities without donor restrictions totaled \$94,500 and \$138,557 at December 31, 2018 and 2017, respectively.

Property, Equipment and Depreciation:

Property and equipment are stated at cost for purchased items and fair value for donated items. Cost for purchased items is the amount paid and for donated items is the fair value at the time of acquisition. Donations of property and equipment are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Property and equipment are depreciated using the straight-line method, over estimated useful lives of 5 to 39 years.

Functional Expenses:

The expenses of providing for the organizations' activities have been summarized on a functional basis in the combined statements of activities and in detail on the combined statements of functional expenses. Direct expenses are charged directly to the program services, fundraising, or management and general categories based on specific identification. Indirect expenses have been allocated based on management's estimates of benefit to the related activity.

Advertising Expense:

Advertising expense is recorded in the period in which the advertising takes place. Advertising expense was \$8,925 and \$11,741 for the years ended December 31, 2018 and 2017, respectively.

Income Taxes:

Healing the Children, National Office and Affiliated Chapters are nonprofit corporations, which are exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Management has determined there are no material uncertain tax positions that require recognition in the combined financial statements. Additionally, no provision for income taxes is reflected in these combined financial statements. There is no interest or penalties recognized in the combined statements of activities or combined statements of financial position. The tax returns of the Organization for the years 2017, 2016, and 2015 are subject to examination by federal tax authorities, generally for three years after they were filed.

Donated Services and Supplies:

The Organization recognizes the fair value of donated services that require specialized skills and would have otherwise been purchased by the Organization. The Organization also receives donated supplies, airfare and other specialized services. These contributed services and supplies are reflected as expenses and contributions at their estimated fair value at date of the donation. The fair values were determined primarily using information obtained from the participating doctors, hospitals and suppliers based on rates they would have otherwise charged. During 2018 and 2017, respectively, the Organization received \$16,020,349 and \$11,511,773 of donated medical services and travel, and \$1,427,537 and \$1,140,807 of donated supplies and assistance.

NOTE 3. FAIR VALUE MEASUREMENTS

The Organization measures its marketable securities at fair value on a recurring basis in accordance with generally accepted accounting principles in the United States (GAAP). Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. GAAP provides a three-tier fair value hierarchy that prioritizes the inputs used in measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). These tiers include:

Level 1: defined as observable inputs such as quoted prices for identical instruments in active markets;

Level 2: defined as inputs other than quoted prices in active markets that are directly or indirectly observable such as quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in markets that are not active; and

Level 3: defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions, such as valuations derived from valuation techniques in which one or more significant value drivers are observable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value of the Organization's marketable securities are summarized as follows:

	As of December 31, 2018							
		Total	Level 1		Level 2		Lev	vel 3
Mutual funds Fixed income securities	\$	99,445 145,055	\$	99,445 145,055	\$	-	\$	-
	\$	244,500	\$	244,500	\$	-	\$	-
			A	s of Decem	ber 31	, 2017		
		Total		Level 1	Le	vel 2	Lev	vel 3
Mutual funds Fixed income securities	\$	103,644 184,913	\$	103,644 184,913	\$	-	\$	-
	\$	288,557	\$	288,557	\$	-	\$	-

NOTE 4. MARKETABLE SECURITIES

Marketable securities consist of equity securities, mutual funds, and certain government and coporate fixed income securities which have been classified as available for sale based on management's intent. The amortized cost of the securities and their approximate fair values are as follows at December 31:

	<u>2018</u>	<u>2017</u>
Cost Cross uproblized holding gains	\$ 250,342	\$ 265,316 23,241
Gross unrealized holding gains Gross unrealized holding losses	 - (5,842)	
Fair value	\$ 244,500	\$ 288,557

The components of investment gain (loss) included in unrestricted net assets in the combined statements of activities are as follows for the years ended December 31:

	<u>2018</u>			<u>2017</u>
Change in unrealized gains (losses) Dividends and interest	\$	(2,008) 2,598	\$	22,128 1,764
Total	\$	590	\$	23,892

In evaluating unrealized losses for other than temporary impairment, management considers the severity of the unrealized loss for the individual securities. There are no investments that experienced declines in value that management believes are other than temporary in nature.

NOTE 5. LONG-TERM DEBT

Long-term debt consisted of the following at December 31:

	<u>2018</u>	<u>2017</u>
Healing the Children, New Jersey:		
Note payable to Columbia Bank, monthly		
payments of \$643, including interest at 4.75% through		
September 1, 2022, at which time a balloon payment is		
due, secured by a building.	\$ 77,408	\$ 81,317
Current portion of long-term debt	 (4,086)	 (3,895)
	\$ 73,322	\$ 77,422

The aggregate amount of required principal payments maturing after December 31, 2018 is as follows:

Year ending December 31,

2019	\$ 4,086
2020	4,287
2021	4,498
2022	 64,537
	\$ 77,408

NOTE 6. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were available for the following purposes:

	<u>2018</u>	<u>2017</u>
Nurses recognition award	\$ 23,000	\$ 23,000
Perpetually restricted	150,000	150,000
Medical programs abroad	62,410	54,046
Other	 5,341	 14,714
	\$ 240,751	\$ 241,760

NOTE 6. NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

Net assets were released from net assets with donor restrictions by incurring expenses satisfying the purpose restrictions specified by donors, as follows:

	<u>2018</u>	<u>2017</u>
Medical programs abroad Other	\$ 89,182 21,558	\$ 66,439 309
	\$ 110,740	\$ 66,748

NOTE 7. LIQUIDITY

Financial assets available for general expenditure within one year are as follows as of December 31, 2018:

Cash and cash equivalents	\$ 1,700,333
Marketable securities	 244,500
	1,944,833
Net assets with donor restrictions	 (240,751)
Financial assets available to meet cash needs for general expenditures within one year	\$ 1,704,082

As part of its liquidity management, the Organization has a goal to maintain financial assets on hand to meet at least 90 days of normal operating expenses, or approximately \$350,000. The Organization's goal is to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization does not have a line of credit available to assist with liquidity management.

NOTE 8. SUBSEQUENT EVENTS

Management has evaluated potential subsequent events through December 20, 2019, the date the combined financial statements were available to be issued, and concluded that no other events have arisen which require disclosure.